



Partnership for Implementation of workplace Programs

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ICASA, Abuja,

December, 2005



Introduction

- **Most businesses face problems in implementing their policies**
- **Either they do not have adequate material and financial resources or the technical know how**



Rationale for Partnership

- **Mobilise Resources:**

Partnerships afford opportunities for business and other partners to enhance their abilities to mobilise resources for HIV/AIDS activities in workplace and communities wheresuch businesses are operating

- **Provide access to health care and support for workers and their families**



Goals of the partnership

- to prevent the spread of HIV to a particular group, such as employees and consumers,
- to provide treatment and care to a group that is already infected with HIV or having AIDS,
- to mitigate the impact of the disease on the patients or others that are affected, such as caregivers and orphans.



Key Principles of partnership

- Trust and Mutual understanding
- Shared Vision
- Clarity in roles and responsibilities of each partner

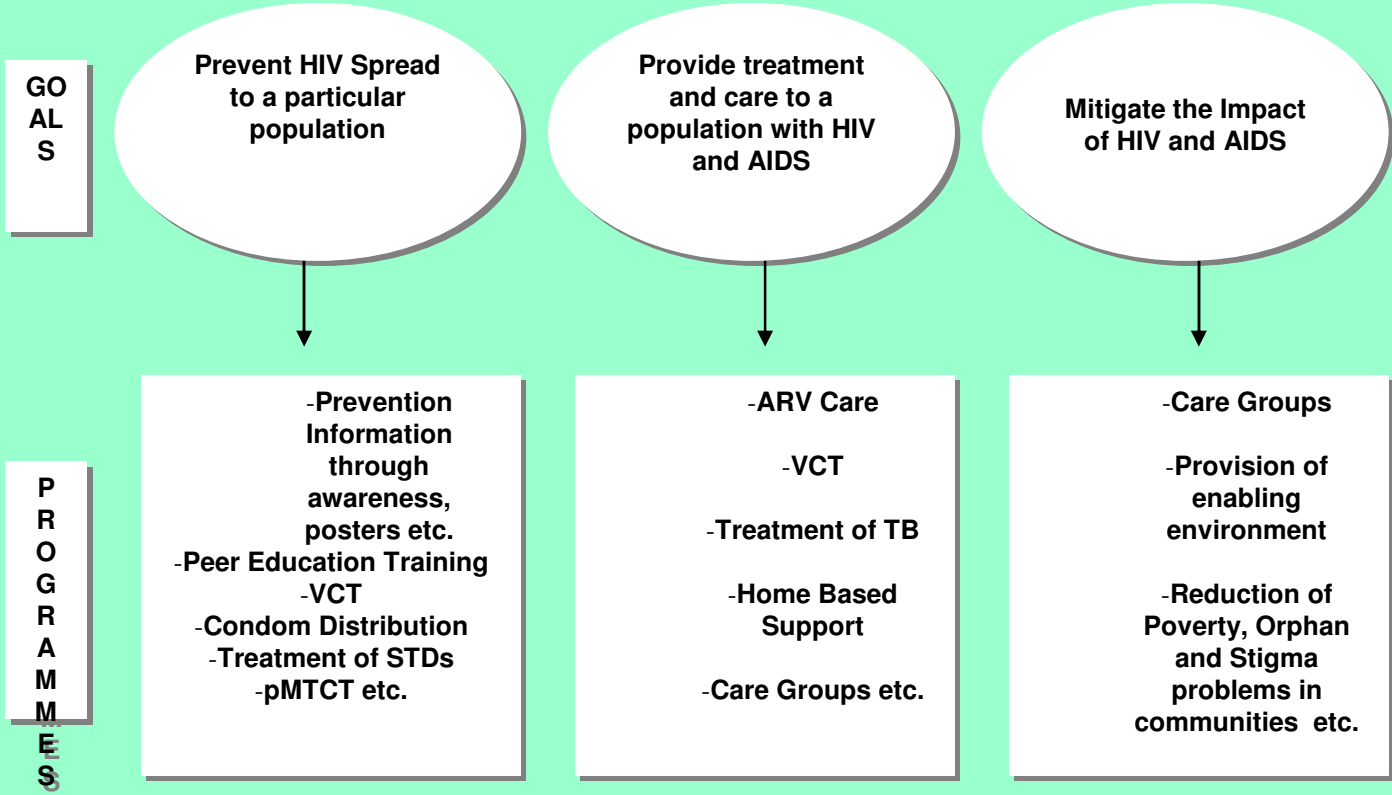


Steps to Follow in establishing partners

- Needs assessment to understand areas that will require involvement of partners
- Mapping potential partners
- Selecting partners
- Consensus building and agreement
- Communication
- Implementation
- Monitoring and periodic review of the partnership of partners.



Figure 1:
PARTNERSHIP PROGRAMMES AND GOALS





CRITICAL FACTORS

- **Clear and shared objectives**
- **Memorandum of understanding**
- **Perseverance**
- **Flexibility and Innovativeness:**
- **Trust and Openness**



Thank You